FirstCall

WE MAKE IT BETTER!

Your Face Here

ADVANCED CYBERSECURITY S. H. I. T.

The Robin to Your Batman:

BENEFITS OF A CYBERSECURITY PARTNERSHIP

At First Call Computer Solutions, we are dedicated to building partnerships in which your team's talent and our IT team's talent are combined. Together we form a robust cybersecurity solution that's custom built for your organization and the compliance standards that regulate it.

Most people think of hackers and attacks when discussing cybersecurity. Those of us in the industry realize that protection from threats is only one component of a complete cybersecurity system.

As the NIST Cybersecurity Framework outlines, Protect is one of the five cybersecurity pillars, along with Identify, Detect, Respond and Recover. Our people, processes and tools are organized around these five pillars. If one of these pillars is neglected, it leaves the whole organization vulnerable.

It is important to restate that working with First Call Computer Solutions is a partnership in which strengths and weaknesses are paired to develop the strongest team possible. **Our service is not replacement for any existing IT personnel, their intimate knowledge of their organization will be an invaluable resource.** Our team will only reinforce and enhance the current IT department.

In the simplest but most illustrative of ways, we want to be the Robin to your Batman, developing the right people for the right processes utilizing the right tools.

We will work with you and your team to expand your cyber wall of defense by first evaluating, diagnosing, and improving your systems together. We need your knowledge and familiarity with the organization, that is something we cannot bring to the table. Here's how we are better together.

Together we are more stable, more secure, and more effective.

Here are **FIVE WAYS** a Partnership with First Call Computer Solutions Strengthens & Secures Your Organization
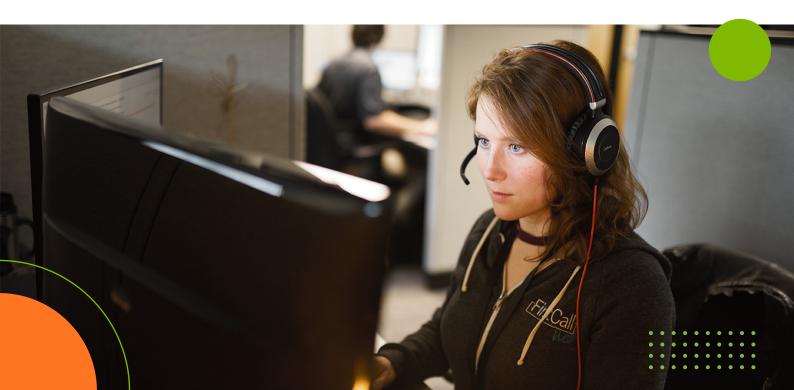
1. Enhanced & Expanded Expertise – Extend your Bench

"Expertise in one field does not carry over into other fields. But experts often think so. The narrower their field of knowledge, the more likely they are to think so."
-Robert A. Heinlein, "The Notebooks of Lazarus Long"

Understanding a team's strengths and weaknesses is almost as important as understanding the strengths and weaknesses of a network. Who handles what? Who responds to what? Where are there redundancies? Where do we need to reinforce?

- Initially after combining forces, we will help identify your security gaps and present solutions to close them.
- We will look at your in-house policy and procedures, current software, and current monitoring protocols with a new perspective.
- While analyzing what is working, what is not, and how to improve, we will help you strengthen what you already have and identify any potential holes that might have been overlooked.

2. Achieve & Maintain Compliance

Maintaining regulations and compliance is a huge function of the cybersecurity department. With First Call Computer Solutions as your partner in Cybersecurity, we use our industry expertise and knowledge of the ever changing industry regulations to help you understand the policies and expectations that impact your business. Then together we can develop and implement procedures to maintain compliance.

Navigating these regulations and the inevitable changes is in and of itself a full-time position. At First Call Computer Solutions, we are determined to bring clarity to your organization on what regulations we must adhere to and provide the processes to accomplish compliance. We are constantly monitoring newly proposed regulations and changes to remain on top of industry standards.

Furthermore, with Cybersecurity insurance becoming a prerequisite for most businesses and organizations, having a partner to diffuse and navigate those convoluted questionnaires from your insurance provider saves time and headache for your team.

First Call can help with your Insurance Questionnaire!

3. Relieve HR Stress

Recruiting, on-boarding, training your staff to a competent and confident level drains the budget. Researching, implementing and managing tool stacks are also a strain on budgeting efforts.

One of the benefits of partnering with a team like First Call Computer Solutions is that we come into the project knowing the custom tool and resource stack your team needs to be successful.

Having direct access to our trained experts and their knowledge will help you in your business by creating opportunities to reduce the costs of new technology and use of expensive tools that can be cost-prohibitive for some IT budgets.
We have the tools you need, let us worry about the licensing and implementation.

4. Increased Bandwidth

Reliable and timely support is a critical metric for any IT Department. However, when support tickets command the majority of your time and energy, proactive planning and assessment suffer. This leads to widening security gaps and inevitably more reactive support down the line.

Adding First Call Computer Solutions as a member of your IT team increases your bandwidth. You will finally have room to breathe, to plan the work, to strategize.

Putting out fire after fire after fire is no way to grow a successful IT department. Creating peace of mind in this one area of your business frees you up to concentrate on what really matters in your business. Spend more of your time on projects that will continue to streamline your operations and concentrate on those tasks that keep your business profitable.

Work on what you like, let us handle what you hate.

5. Reliable for the Long Term

We have all been there: A reliable, long-time tech has decided to parts ways for another opportunity. There is no ill-will, but the pain and burden of having to replace that resource is unavoidable. With an outsourced IT partnership, that pain can be avoided.

First Call Computer Solutions is a trusted partner will be there for you today, tomorrow and into the future. We are not going anywhere.

As your business expands, we already have the experts available to meet your future needs.

First Call Computer Solutions will grow with your business. We will not be a drain on your HR budget and bottom line for employee costs. You will not need to spend your precious resources on training and high-priced technical employees because we have experts on staff to help you in all matters when it comes to cybersecurity.

What it boils down to is that our team grows with your business, at your pace and in the direction you want to go. Forget about hiring and firing, focus on the future.

An IT Partnership for a stronger, more secure, more robust network

We are a team. We are an advocate for you and your department. Leverage us to present and suggest initiatives that have lived on the backburner for years now. Leverage us for understanding of the regulation requirements and codes that govern your industry. Hold us accountable for the security of your data and operations.

Visit Our IT Directors page to learn more about how a partnership with First Call Computer Solutions amplifies your existing IT Department.

To speak to our Chief Information Security Officer **Click Here**

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